



COFACE SERVICES BUSINESS INFORMATION REPORT

All financial information is expressed in THOUSANDS of USD.

Date of Report: 20/02/2004 (Day/Month/Year)

Coface EBCNO: IB Reference: 840-003882523
Both of above reference numbers are company identifiers used within the Coface global network

IDENTIFICATION & EXECUTIVE SUMMARY

Company Name: SAMPLE COMPANY, INC.

Address: 123 MAIN STREET
City: NEWTOWN
State/Province: MARYLAND
Zip Code: 98765
Country: UNITED STATES
Telephone: 321 765-4321
Facsimile: 321 765-1234

As of: 31/12/2002
Sales / Revenue: 1,650
Net Income: 123
Total Equity: 744
Number of Employees: 18

Legal Form: Corporation - Private
Maj. Shareholder: Shareholder

Business Activity:
This section will provide a brief description of the company's activity.

NOTE TO CLIENT

This space is used to convey messages to the client, such as clarifying the difference between the company name provided and the name found. This area is also used to address other specific messages. The example shown below is a response to an inquiry regarding the recommended credit line.

Amount Requested: 50,000 Amount Advised: 50,000

IMPERATIVES

Special events, such as cessation of business or bankruptcy.

LEGAL

Legal Form: Corporation - Private Since (D/M/Y): 15/01/1998
State/Province of Incorporation: MD
Status: ACTIVE
Previous Legal Form: None

Net Income	116	123	-
ASSETS			
Cash and Equivalents	35	28	-
Supplies	11	8	-
Work In Process	68	46	-
Finished Goods	140	85	-
Inventory	210	241	-
Other Current Assets	4	4	-
Total Current Assets	716	633	-
Property Plant & Equip	525	500	-
Accum Depreciation	98	87	-
Other Fixed Assets	18	18	-
Total Fixed Assets	935	850	-
Intangibles	42	38	-
Total Assets	1,651	1,483	-
LIABILITIES			
Trade Creditors	189	201	-
Current Bank Loans	15	15	-
Total Current Liab	224	236	-
Long Term Debt	210	216	-
Total Long Term Liab	308	303	-
Total Liabilities	532	539	-
EQUITY			
Retained Earnings	685	569	-
Total Equity	853	744	-
Working Capital	35	28	0

FINANCIAL ANALYSIS

	Actual	Previous	Percentage of total assets	
	31/12/2003	31/12/2002	31/12/2003	31/12/2002
Cash and Equivalents	35	28	2.12	1.89
Inventory	210	241	12.72	16.25
Other Current Assets	4	4	0.24	0.27
Total Current Assets	716	633	43.37	42.68
Intangibles	42	38	2.54	2.56
Total Assets	1,651	1,483	100.00	100.00
Total Current Liab	224	236	13.57	15.91
Long Term Debt	210	216	12.72	14.57
Total Liabilities	532	539	32.22	36.35
Total Equity	853	744	51.67	50.17

FINANCIAL INDICATORS

Year-End (D/M/Y):	31/12/2003	31/12/2002	31/12/2002
Quick Ratio	2.26	1.66	1.66
Current Ratio	3.20	2.68	2.68
Return on Sales	0.06	0.07	0.07
Return on Assets	0.10	0.10	0.10
Return on Equity	0.19	0.20	0.20
Debt to Equity	0.62	0.72	0.72

HISTORY

Historical information, such as name changes, mergers.

CURRENT OPERATIONS

NAICS Code: 334516 Analytical Laboratory Instrument Manufacturing

Number of Employees: 18

Business Activity:

Brief description of the company's activity.

Extended description of the company's operations, product, market, employees, Premises, etc.

PUBLIC RECORD

Public records data, including secured items, liens, judgments, suits and bankruptcies.

-----END OF REPORT -----

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